



China Logistics Club



Welcome to the **China Logistics Club** – *the* forum for smaller freight forwarding and logistics companies involved in shipping to and from China. Our focus is on developing closer cooperation between Chinese freight forwarding companies and freight forwarders across the globe that do not have their own office or operation in China. This will help members to compete with the global companies that might be good on pricing but sometimes lack the personalized service that we all know is usually necessary to serve smaller clients. We help both Chinese and overseas companies to find financially reliable partners.

It has been a while since our last newsletter, but we have been busy building our database of freight forwarders and logistics companies across the world. We currently have **15,865** Chinese freight forwarders in our database out of a global database of more than **58,245**, which probably makes it one of the largest in the world.

We are pleased to advise that in cooperation with Aktiv AG, China Logistics Club has successfully negotiated a freight guarantee program for its members. Any members interested please contact us for further details. Aktiv AG also offers normal cargo insurances and liability insurance to CLC members and is offering a discount to CLC members. See our web site for more details.



We are working closely with the Copenhagen Business School (CBS) to start some short courses in China. CBS also has the only Executive MBA in Shipping and Logistic. Please see www.ShippingMBA.com for further details.

We postponed our conferences and seminars in China, as there were so many logistics conferences all over China in the last 6 months, but we are now planning the seminars and conferences to be held in secondary cities around China. We will keep the size down to a reasonable level giving everyone a chance to meet. We are also inviting service providers that are offering special deals to CLC members, such as carriers and insurance companies. We hope that overseas members that are in China at the time will attend these seminars and conferences and meet with local freight forwarding companies.

CLC is pleased to announce that it has negotiated a discount from CargoWise edi for CLC members.



CargoWise edi is the dominant global player in the provision of operational freight forwarding, customs brokerage, warehousing and local transport software solutions. Download presentation from our web site.

We decided to add a 'Free Trial membership' which was initially for the Chinese members who wanted a bit of time to decide and for the companies that want to join but their accounts department has not yet arranged for the payment. We still believe the yearly cost of **\$250** is very reasonable and affordable for just about any size forwarder.

CLC are working with several US Private Equity Funds that are continuously looking for profitable companies to invest in or acquire, if anyone are looking for investors or looking for an exit strategy, give us a call and we will be happy to introduce you to these funds.

Freight rates from China to various destinations around the world have been included in the CLC web site, see www.chinalogisticsclub.com. Any member wishing to have its rates available to other members, please let us know. It is now also possible for members to upload their own rates. The purpose is to give members access to approximate rates outside working hours in China, enabling 24-hour rate quoting.

To facilitate payments we have installed **Paypal** where you can now also make credit card payments.

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